



CAPABILITY STATEMENT

WHO WE ARE

Since 1997, Phlebotomy Services, LLC has been a leading provider of specialized phlebotomy training services, dedicated to delivering precise and compassionate blood collection solutions. We developed a phlebotomy online training program in 2014 that can be accessed 24/7. In 2020, we developed an instructor led online training program that can be completed virtually. We provide cutting edge solutions to meet the needs of our clients. With a focus on current industry standards, the curriculum reflects the latest practices in venipuncture, safety and infection control. We can work together to find a solution for your training needs.

DIFFERENTIATOR

Phlebotomy Services has over 28 years of experience and is an expert in our industry. Our curriculum is regularly updated to reflect the latest industry standards and practices so that our education program is current. We can adjust the content to fit your specific needs. We serve a diverse client base including state public health departments, college/university, laboratory, hospitals, clinics, clinical trial research and dentistry.

CONTACT INFORMATION

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CORE COMPETENCIES

- ✓ Training and Education
- ✓ Provide digital content delivery
- ✓ Phlebotomy Training- Inperson, private group onsite, online and instructor led online.
- ✓ Workshop / Seminar Facilitator
- ✓ Consultant / Coach
- ✓ Curriculum Development

PAST PERFORMANCE

- ✓ Massachusetts Department of Public Health
- ✓ Iowa Department of Public Health
- ✓ Texas Department of State Health Services
- ✓ Emory University- Public Health
- ✓ LBJ Hospital American Samoa

CORPORATE SNAPSHOT

- ✓ **UEI:** H617FMP5Z7V1
- ✓ **CAGE Code:** 62CC4
- ✓ **Primary NAICS:** 611430 (Professional and Management Development Training)
- ✓ **Additional NAICS:** 611519, 611710, 621511, 42345, 611310, 541611
- ✓ **PSC:** Q201, Q301, U006, U008, U009, U099
- ✓ SBA Certified: WOSB and HUBZone
- ✓ Certified in Iowa: Targeted Small Business